



# Plasdene Glass-Pak

PTY. LIMITED

Incorporating

**SILVERLOCK**  
PACKAGING

Phone: +61 2 9773 8666  
Fax: +61 2 9774 2825  
[www.plasdene.com.au](http://www.plasdene.com.au)  
[www.silverlock.com.au](http://www.silverlock.com.au)

6 Sheridan Close  
Milperra NSW 2214 Australia  
PO Box 331  
Milperra NSW 2214 Australia  
ABN 58 003 238 373

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## TESTIMONIAL: PIRONE BUILDERS, PERTH, WESTERN AUSTRALIA.

Our Company, which is a 100% Australian Family-Owned business, with its Corporate Headquarters in Sydney, needed to consolidate two Perth Branches under one roof in the second half of 2016.

Despite months of searching for existing premises to Lease or Purchase, we were unable to find the appropriate property, which matched the desired professional image for our rapidly growing business.

So, in January, 2017, we acquired 2 adjacent blocks of land in the Swan Brewery Industrial Estate, at Canning Vale, a Perth southern suburb.

We then proceeded to find a builder whom we could trust and absolutely protect our best interests, considering we are thousands of kilometres away, on the other side of the country.

During the process, we received a number of proposals from fairly large builders and at the same time, we were also introduced by the Developers, to Adrian Pirone, from Pirone Builders.

I interviewed Adrian twice and asked him what set Pirone Builders apart from their competitors. He told us, that their history has evolved over decades in building very high-value homes for prestige clients and they have taken that highest quality philosophy, into building their factories, which was evidenced by those which he showed me in the area.

The other thing that attracted us to Pirone Builders, was that, just like Plasdene Glass-Pak, they are 100% privately-owned Australian family Company, with Adrian working in the business full-time.

In February, 2017, we awarded the Design & Construct Project to Pirone Builders and although we didn't sign the actual legal Contract until the end of June, 2017, based on mutual trust, they started working almost immediately, to ensure we stayed ahead of our very tight time-line schedule, because of our existing Lease commitments.

Despite us being separated by the tyranny of distance, remote communication and decision-making, between the parties was outstanding.

Towards the end of the construction cycle, we were under immense pressure, to vacate our two existing sites and Pirone Builders and their Sub-Contractors, went way beyond what was normal, to assist us in meeting our deadlines.

In April, 2018, we moved into our brand-new Canning Vale, 4,500 square metre, Distribution Centre and Packaging Plaza Showroom, which is the showpiece of our national Branch platform and we are convinced, will be the catalyst for our future growth strategies and success in the West.

We are immensely grateful, to Adrian Pirone and his support team at Pirone Builders, for their honesty, integrity and professionalism in Partnering with us and delivering us a First-Class product, which has exceeded all our expectations.

It is with much pleasure, that we highly recommend Pirone Builders, for your next project.

Sincerely,

**PLASDENE GLASS-PAK PTY LIMITED**

**KEN E. PEARSON**  
**MANAGING DIRECTOR & CEO.**

